

Quarterly Strategic Planning Sessions

Overview

Facilitated quarterly planning sessions focused on creating business strategic plans, developing roadmap to achieve goals, and increasing accountability for business and personal growth.

Meeting Structure

Quarterly Meetings / Meeting Length is 2 hours

Meeting Activity	Description
Check-In	Personal and Professional Bests from the previous quarter.
Status Update	Update on quarterly ROCKS (priorities) and next steps.
Quarterly Plan	Discuss and develop quarterly plans – establish new ROCKS.
Hot Seat	Identify, discuss, and solve a business issue or opportunity.
Wrap-Up/Conclude	Review next-steps and confirm next meeting.

Tools for Growth

- Strategic Business Plan/Goals and Strategies
- Accountability Chart/Structuring Your Business for Growth
- Quarterly ROCKS/Identify Business Priorities
- Scorecard/Create Accountability Through Tracking Measurables
- Weekly Meetings/Implement Effective Meeting Structure with Leadership Team and/or Employees
- Delegate/Identify Items to Delegate and Establish a Plan
- Leadership and Management/Holding People Accountable
- Cash Flow Drivers/Identify Additional Cash Flow Drivers and Decrease Expenses

Participant Details

- 5-8 business owners or Leadership Team Members
- Full year commitment
- Growth orientated

Twin Ports Group

Meets at the Kitchi Gammi Club in Duluth

Bayfield/Washburn/Ashland Group

Meets at The Club in Washburn

[CLICK](#) to Register or for Additional Information